

Take a moment to **THINK** about your own operation and how **PIA** might be able to help in the area of:

■ Human Resource Management

- Handbook and policy development
- Legal consulting
- Union avoidance
- Training
- Collective Bargaining and Labor Relations support
- Annual Human Resource Conference

■ Environmental, Health & Safety

- OSHA/Environmental Audits
- Free OSHA Training (24/7 in your facility)
- Air permit assistance
- EHS Conference & Seminars

■ Green Sustainable Printing Services

- Chain of Custody consultation and discounts on CoC audits
- Energy conservation service
- Green Sustainable Printing Partnership

■ Lean Manufacturing

- Information, training and workshops

■ Insurance

- Workers' Compensation – 20 to 40% savings on New York State Workers' Compensation Insurance
- Health Insurance and Employee Benefits
- Long Term Disability and Life Insurance
- Industry-specific Property & Casualty programs
- Employment Related Practices Liability, Union Organizing Insurance, and other specialty products

■ Government Affairs and Advocacy

Representing the graphic communications industry in Washington and Albany, as well as Trenton and Harrisburg, on:

- Health Care
- Sales Tax issues
- Energy Policy/Cost
- Postal Reform
- Death Tax Repeal
- Workers' Compensation
- Human Resources

■ Buying Power Discounts

- Xerox "Members Only" exclusive savings on Xerox, iGen, Nuvera and more
- FedEx – 15-64% savings on FedEx services with this "Members Only" program
- Adobe – PIA members receive an exclusive 15% off any Adobe product
- Office Max – PIA members *and their employees* receive deep discounts on purchases

■ Credit Services

- Slow-Pay – online credit reporting service
- Experian Credit Reports
- Graphic Arts Collection agency

■ Newsletters, Bulletins, E-Newsletters

■ Training, Seminars, Conferences and Workshops

■ Print Access – Online Print Buyers Directory featuring Printing Industries Alliance members only

■ Complimentary Membership in Printing Industries of America/Graphic Arts Technical Foundation

- PIA/GATF Workshops
- GATFWorld Magazine
- Management Portfolio
- Economics and Industry Research
- PIA/GATF Technical Assistance Hotline
- Environmental Health and Safety Inquiry Desk
- Human Resource and Environmental Health and Safety Listserves
- PIA/GATF Center for Lean Practices
- Digital Print Council
- Center for Digital Printing Excellence
- Printing Industry Financial Executives
- Sales & Marketing Executives
- Library and Research Capabilities
- Webinars
- Job Bank
- Conferences (Workflow, VDP, Color Management)
- Consulting
- Ratio Studies

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Printing Industries Alliance is the fastest growing PIA/GATF affiliate in the country! These companies have joined Printing Industries Alliance since January 1, 2007:

*Agrecolor, Mineola, NY
Aldine, Inc., New York, NY
Allstate Legal, Cranford, NJ
American Color, Buffalo, NY
AmeriPride Linen and Apparel, Syracuse, NY
AnGen Services, Somers, NY
Astoria Graphics, Inc., New York, NY
Avalon Copy Centers, Syracuse, NY
Avon Press, Hauppauge, NY
BCC Software, Rochester, NY
Bennett Printing Corporation, Brooklyn, NY
Bi-County Mailing, Farmingdale, NY
Brodie System Inc., Linden, NJ
Butterfly Press, Moonachie, NJ
Caboodle Printing, Inc., Tonawanda, NY
Canon USA, Lake Success, NY
CECM Corp., Sandusky, NY
Chakra Communications, Inc., Buffalo, NY
Chase Press, Yorktown Heights, NY
ColorCentric Corporation, Rochester, NY
Col-Pal Press, Inc., Oceanside, NY
Composite Forms, Inc., Port Chester, NY
Craftsmen Printers, Clifton, NJ
CVRC Niagara Cerebral Palsy, Niagara Falls, NY
Design Distributors Inc., Deer Park, NY
Diversified Finishing, Waterport, NY
DJS Business Systems, Northport, NY
Dolgin Consulting Group, New York, NY
DPI Commercial Printing, Rochester, NY
E&B Giftware, Yonkers, NY
Enterprise Press, Englewood, NJ
Executive Printing, Elmsford, NY
Express Press, Rochester, NY
FLM Graphics Corporation, Fairfield, NJ
FrontEnd Graphics Inc., Cherry Hill, NJ
Galvanic Printing & Plate Co., Moonachie, NJ
GLR Recycling Solutions, Inc., N. Tonawanda, NY
GraphCon Inc., Orchard Park, NY
Graphic Paper, Inc., Central Islip, NY
Graphic Systems Group, LLC, New York, NY
Graphic Technology, Long Island City, NY
Graytor Printing Company, Inc., Lyndhurst, NJ
Great Eastern Color Litho, Poughkeepsie, NY
Great Eastern Printing Co., Syosset, NY
GS Office Supply, Flushing, NY
Guideline, Inc., New York, NY
H. A. Metzger, Inc., Jersey City, NJ
Hearst Magazines, New York, NY
HIFLEX Corp. NA, New Windsor, NY
Hostmann Steinberg, Kankakee, IL
Hudson Printing, Long Island City, NY
HudsonYards, New York, NY
Idesco Corporation, New York, NY
Integrated Color Solutions, New York, NY
Irvin Simon Photographers, Elmont, NY
KBA North America, Essex Fells, NY
Liberty or Death Communication, Jamaica, NY*

*Log-on Computer & Mailing, New York, NY
Marder Machinery LLC, Marlboro, NJ
Media Well Done, Schenectady, NY
Merlin Printing Inc., Amityville, NY
Metro Web Corp., North Bergen, NJ
Mid Island Bindery, Farmingdale, NY
Millmar Paper Sales, Inc., West Caldwell, NJ
Mohawk Fine Papers, Inc., Cohoes, NY
MTM Printing Co., Inc., College Point, NY
Muller Martini Corporation, Hauppauge, NY
National Energy Services Co., Egg Harbor Tswp, NY
New Horizon Graphic, Hauppauge, NY
New York City Transit, New York, NY
Northport Printing, West Babylon, NY
One Industry Corporation, Brooklyn, NY
Photo Experts, Inc., Woodside, NY
Pictorial Offset Corp., Carlstadt, NJ
Pine Barrens Printing, Westhampton Beach, NY
Playbill, Inc., New York, NY
Pliant Corporation, Macedon, NY
Practical Type, Amherst, NY
Precise Corporate Printing, Brooklyn, NY
Prestone Printing Co., Long Island City, NY
Prisco, Newark, NJ
Prism Digital Communications, Mountainside, NJ
Quality Circle Products, Inc., Montrose, NY
Reliable Paper Recycling, Jersey City, NJ
RI Communications, New York, NY
Roger P. Gimbel & Associates, Westbury, NY
Ruspak Corp. Inc., Lyons, NY
Rye Printing Inc., Rye, NY
Sandy Alexander Inc., Clifton, NJ
Schnoll Media Consulting, New Providence, NJ
Scotti Graphics, Inc., New York, NY
SMART Papers LLC, Jersey City, NJ
Snyder Communications, Norwich, NY
Starkey & Henricks, New York, NY
Stellar Printing, Inc., Long Island City, NY
Sterling-Pierce Co., Inc., East Rockaway, NY
Strategic Graphic Solutions, Seaford, NY
Sun Chemical, Rochester, NY
Symphony Printing Co., Belleville, NJ
TanaSeybert, New York, NY
The Label Company, Brooklyn, NY
The Marsid M & M Group, Carle Place, NY
The Royal Press, Staten Island, NY
The Standard Group, East Elmhurst, NY
Tobay Printing Co., Inc., Copiague, NY
Urban Studio LLC, New York, NY
Vanguard Media, Hillside, NJ
Vanguard Printing LLC, Ithaca, NY
Vinyl Materials Inc., Deer Park, NY
Walton Press, Inc., Bronx, NY
Warsaw Pennysaver, Warsaw, NY
Willow Graphics, Inc., Copiague, NY
WK Planning Ltd., New York, NY*