



## Workers' Compensation Reply Form

### Interested in saving 20 to 40% on your Workers' Compensation premium?

Printing Industries Alliance offers its members the opportunity to save money on NYS Workers' Compensation insurance. **To find out how your company can save money** with this PIA-sponsored Workers' Compensation program, please list payroll information below, broken down by Classification codes. This information appears on the Declaration Page of your current Workers' Compensation policy.

CODE	PAYROLL	CODE	PAYROLL
Printing (4299)	_____	Executive (8809)	_____
Clerical (8810)	_____	Drivers (7380)	_____
Other codes (if any):		Sales (8742)	_____
Code # _____	_____	Code # _____	_____
Code # _____	_____	Code # _____	_____

Expiration Date \_\_\_\_\_

Contact \_\_\_\_\_

Company \_\_\_\_\_

Phone \_\_\_\_\_ email \_\_\_\_\_

Please fax this completed form (or a copy of your most recent Workers' Compensation policy Declaration Page) to PIA's Amherst, NY office at (716) 691-4249. A no-obligation proposal will be presented.

For further information, please contact Tim Freeman, President, Printing Industries Alliance, at (800) 777-4PIA or tfreeman@PIAlliance.org.

PRINTING INDUSTRIES ALLIANCE  
 Workers' Compensation Safety Group  
 Discount and Dividend History

<b>Policy Year</b>	<b>DISCOUNT</b>	<b>DIVIDEND</b>
<b>1987-88</b> .....	25% .....	15%
<b>1988-89</b> .....	20% .....	22.5%
<b>1989-90</b> .....	20% .....	32.5%
<b>1990-91</b> .....	20% .....	32.5%
<b>1991-92</b> .....	20% .....	32.5%
<b>1992-93</b> .....	20% .....	35%
<b>1993-94</b> .....	20% .....	37.5%
<b>1994-95</b> .....	20% .....	40%
<b>1995-96</b> .....	20% .....	45%
<b>1996-97</b> .....	25% .....	50%
<b>1997-98</b> .....	25% .....	55%
<b>1998-99</b> .....	25% .....	50%
<b>1999-00</b> .....	37.5% .....	45%
<b>2000-01</b> .....	25.9% .....	37.5%
<b>2001-02</b> .....	25% .....	30%
<b>2002-03</b> .....	20% .....	30%
<b>2003-04</b> .....	15% .....	25%
<b>2004-05</b> .....	15% .....	15%
<b>2005-06</b> .....	15% .....	20%
<b>2006-07</b> .....	20% .....	25%
<b>2007-08</b> .....	20% .....	25%
<b>2008-09</b> .....	20% .....	40%
<b>2009-10</b> .....	25% .....	*
<b>2010-11</b> .....	25% .....	*

The group has paid \$21,657,689 in dividends during this time period, or 32.2% of the \$67,360,700 in premiums collected since the Group's inception. Advance discounts have provided approximately \$16.8 million in additional savings.

For information on how your company can share in these savings, contact Printing Industries Alliance at (800) 777-4PIA.

\* Future dividend to be declared.